YES quoteit

Welcome

Thanks for your interest in YesQuoteIt.com - our platform helps you find more customers so you can focus on doing what you do best.

Our platform:

- Does not charge commissions
- Has free membership, with no obligations to quote
- You only quote on trips when you have availability or the requirements are a good match for your services

When you quote on a trip, you'll be providing one of only a handful of quotes the customer will see.

There will be plenty of leads arriving via YesQuoteIt.com and not all of them will be a perfect match for your business. If you don't have availability for the dates provided, you can just ignore the email notification or discard it.

If overtime you seem to be receiving a large number of quotes that aren't a good match for your business, let us know and the team will take a look at your profile to make sure you're only receiving leads that are useful to your business.

If you have any questions, or need help getting started please let us know. We be happy to help complete your profile or answer any questions you might have about using YesQuoteIt.com.

Please feel free to contact us if you need assistance with anything.

24/7 support is available via email: info@yesquoteit.com

Genuine Connections

YesQuoteIt.com redefines online travel by facilitating a genuine online connection between:

- Travel and tourism businesses looking for new leads and customers
- Travellers looking for authentic travel experiences at a fair price

With our platform businesses everywhere are are able to deal directly with travellers to quote on all-inclusive travel, or by individual trip categories (e.g. flights, insurance, or car hire). Customers are able to pick and choose the best deals available from a 360 degree marketplace, while the ability to tailor quotes directly to customer needs creates better travel experiences and economic opportunities for all businesses in this sector.

Watch Intro Video

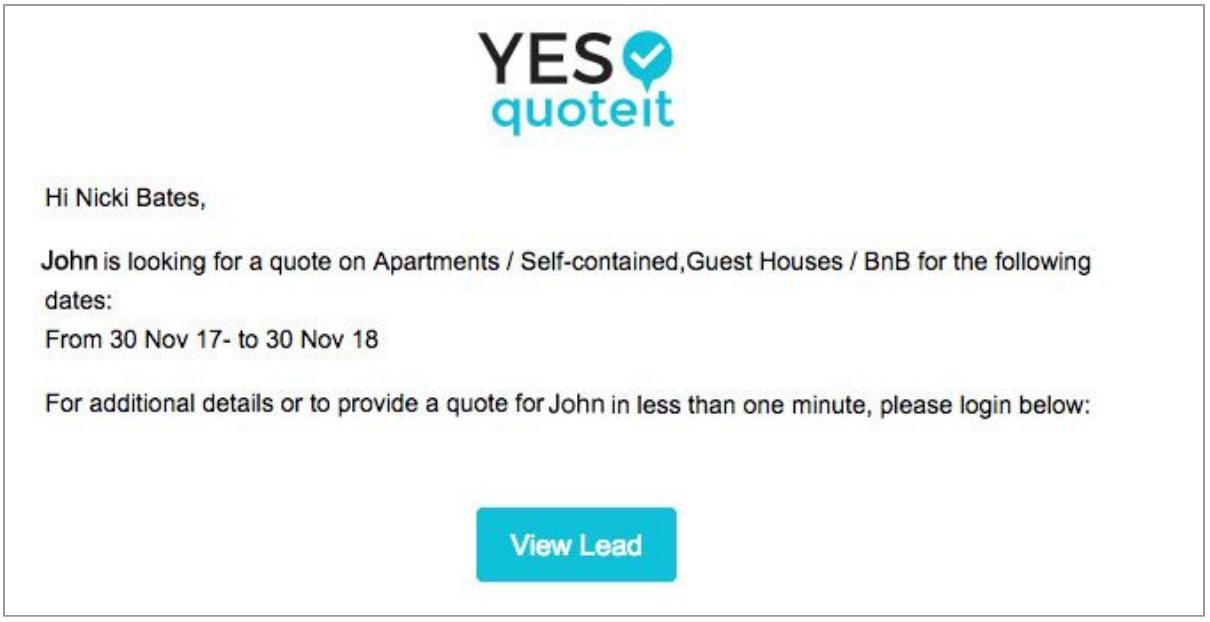
How to Quote

It's easy to join our growing network of travel and tourism providers and start quoting.

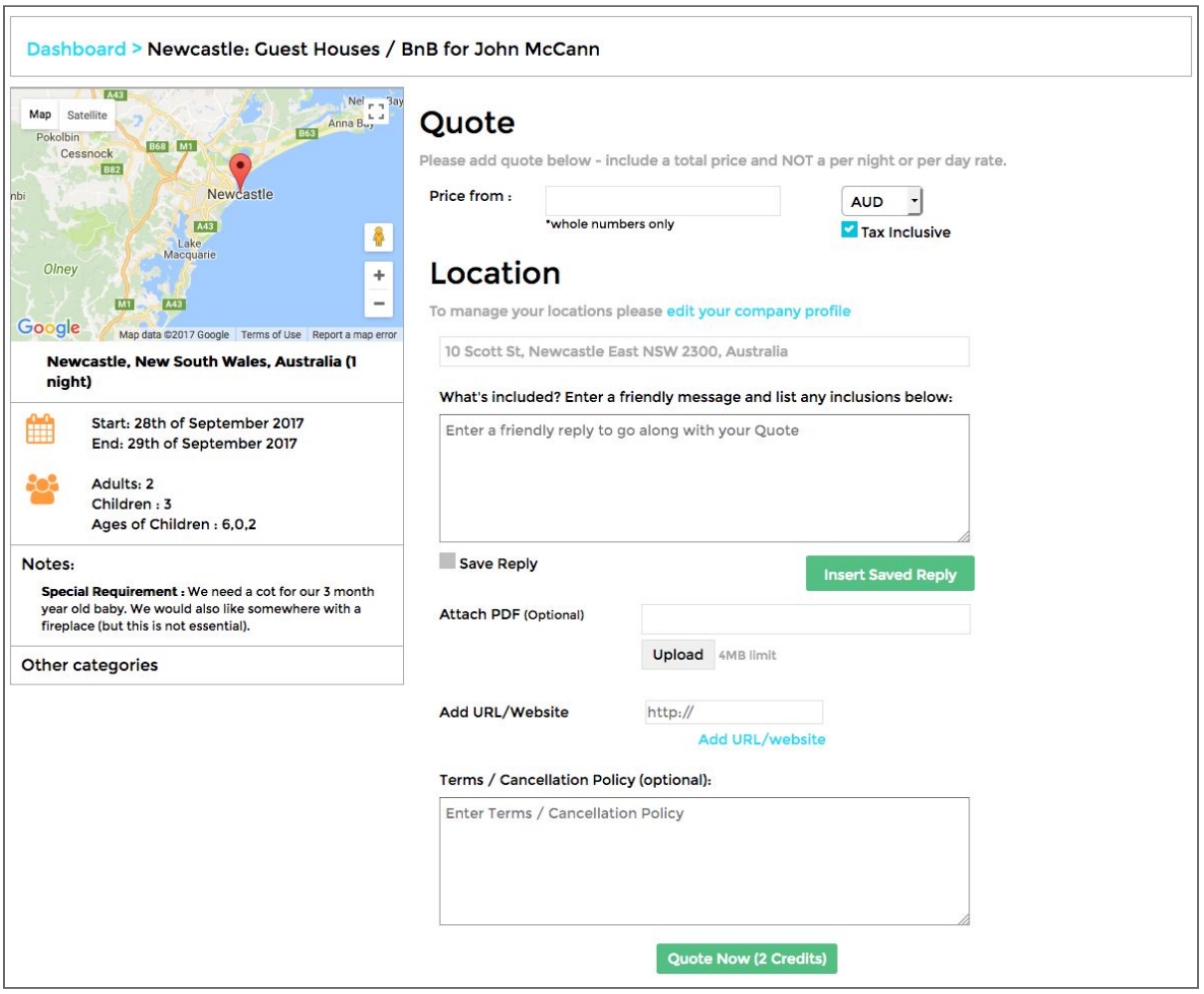
If you don't have an account yet, please create a Provider account here. If you already have an account you can follow the steps below to place a quote with the customer...

Step 1 - View Lead

After receiving a new match, simply select the 'View Lead" button directly from the notification (this will securely log you into YQI).



Information about the customer's request is displayed left of screen (under the map). It's a good idea to review any special requirements before quoting...

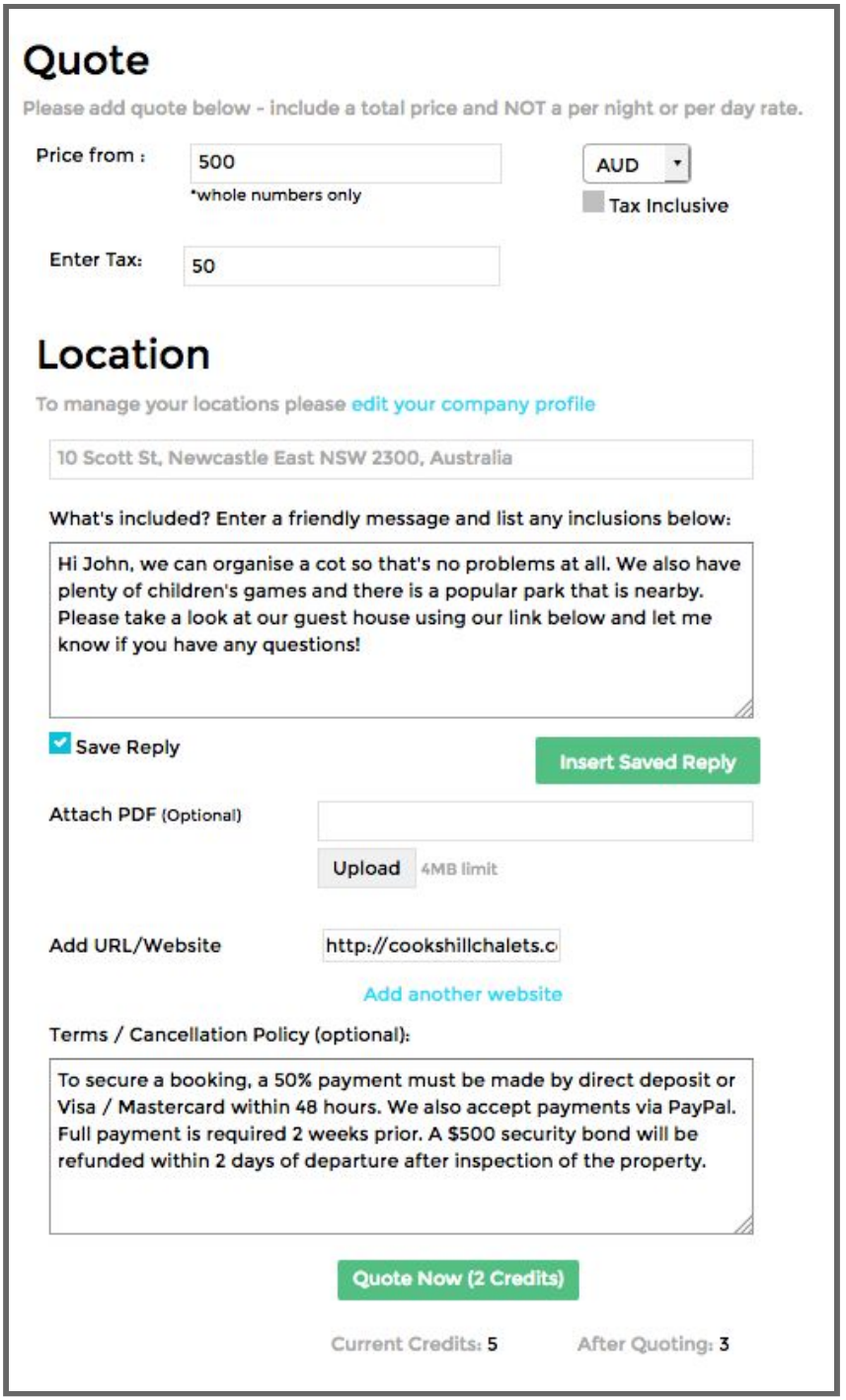


Step 2 - Post Your Quote

If the customer's needs are good match for your business, you can easily post a quote in under a minute (refer to the image below). Posting a quote allows you to add a link to your website, a PDF quote or any other information that you'd like the customer to have!

We would encourage you to provide your phone number so the customer can call and speak to you directly if they are interested in your offer.

The most basic information to provide would be a the total price (not a per night rate), a friendly message, a website link. If you have different rooms and / or rates, it's possible to add up to 3 website URLS.



Step 3 - Reply to any customer enquiries

After quoting, the customer will receive a notification to let them know you've quoted on their trip, and then they can either accept your quote, contact you directly, or continue discussing options with you using the 'Ask a Question' feature.

Of course, we can't always guarantee that the customer will accept your quote, but if you provide outstanding customer service through the platform and are responsive to any questions or special requirements you'll have the best chance of success!

Step 4 - Finalise your booking

After a customer accepts a quote, you will receive a notification via email. As the provider, you then need to confirm the booking with the customer directly. Please note that the customer may book directly through your site, or over the phone...

Note: YesQuoteIt.com also does not facilitate transactions between you and your customer (accepting payment and finalising the booking is 100% up to you and the travelling party). To find out more, please refer to our Terms of Service.

Please note that we do not charge any commissions!

Your Profile

It is important to complete all details on your profile to ensure the customer knows exactly who they are dealing with. You can do this from the Edit Profile where you can update your location or service information, add a company logo, profile picture, and contact information.

At the very least, we would recommend including a profile picture as this will help establish trust between you and your prospective customers. Including an email and phone number is also critical, as this information is sent to customers after they have confirmed a booking.

If you need any help updating your profile please let us know!

Free Forever

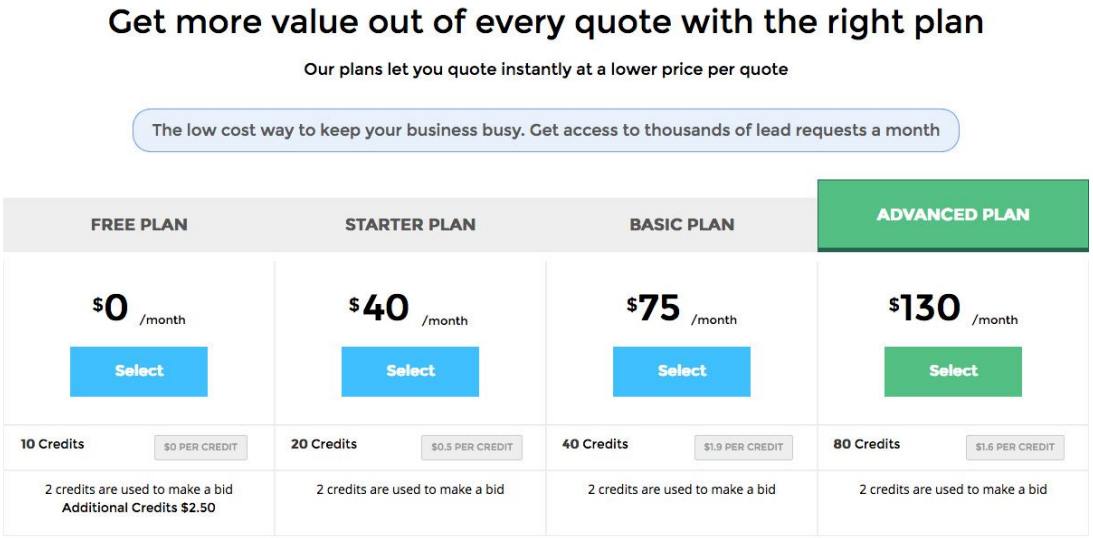
One of the most unique things about our platform is that it is completely free for businesses to use, forever. On our **Free Plan**, you are able to receive leads for free, quoting on only those that match your requirements.

The free plan includes 10 credits (or 5 free quotes), which renew every month. This means you can advertise your products or services to targeted leads, with no additional overhead to your business.

Even better - when you first sign up, we will also included 20 free credits so you can post 10 quotes in your first month at absolutely no expense.

There is no obligation to continue using the platform, so you really have nothing to lose by giving our platform a try (except for the minute that it takes to post each quote, which is less time than it would take to reply to an email).

If you do decided that you would like to post more than 5 quotes a month, there are several options. You can purchase additional credits on ad hoc basis, or subscribe to one of our plans which let you quote instantly at a lower price per quote.



Platform

YesQuoteIt.com is powered by world-class systems and works with the following partners...

YesQuoteIt.com is hosted in Australia with VentraIP with servers located in Melbourne, VIC.

Information sent on our platform is encrypted via Trustwave SSL

Payments and subscriptions are managed with Stripe.

Built from the ground up with secure open source development frameworks.

Third-party email delivery software to ensure reliable email delivery.

1M Cyber Security and 10M Public Liability.

24/7 Online Support via Freshdesk.

Legals completed by Warlows Legal (including Terms and Privacy)

Site monitoring by Uptime Robot.

Support

If you need help with anything, or have any questions please contact the YQI Team - 24/7 support is available via email: info@yesquoteit.com

Thank you.